Exhibit 3-1: Actual Adult Population of Iowa Counties

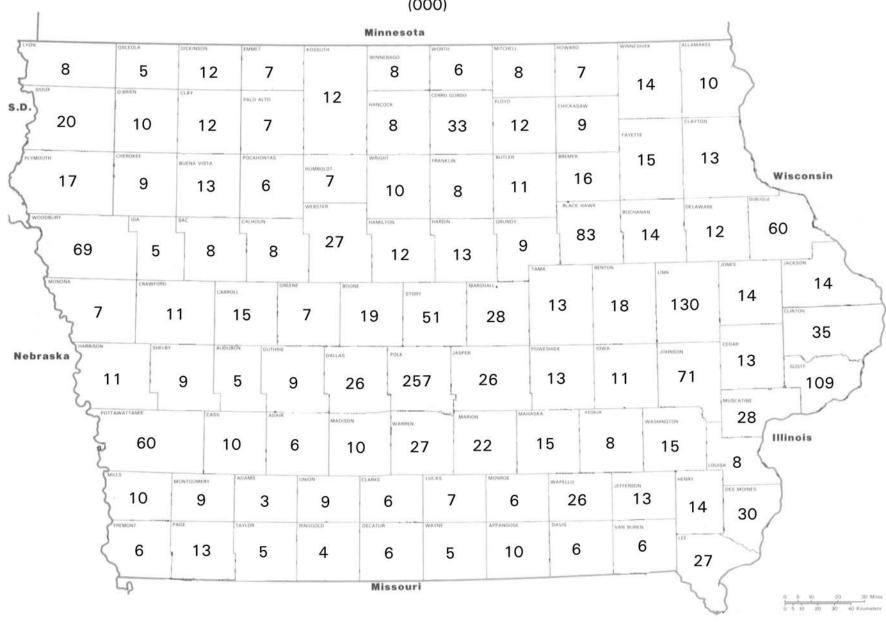


Exhibit 3-2: Distance(etc.)-Adjusted Population of Iowa Counties (000)Minnesota PALO ALTO S.D. CHICKASAW СНЕПОКЕЕ OCAHONTAS FRANKLIN BUENA VISTA Wisconsin BLACK HAWK WERSTER. DELAWARE JACKBON OREENE CARROLL JABPER Nebraska Illinois HENRY MONTGOMERY WAPELLO JEFFERSON DES MORIES VAN BUREN CD Missouri

Cummings Associates

Exhibit 3-3: Approximate Market Catchment Areas, with (Slot) Adjusted Adult Populations

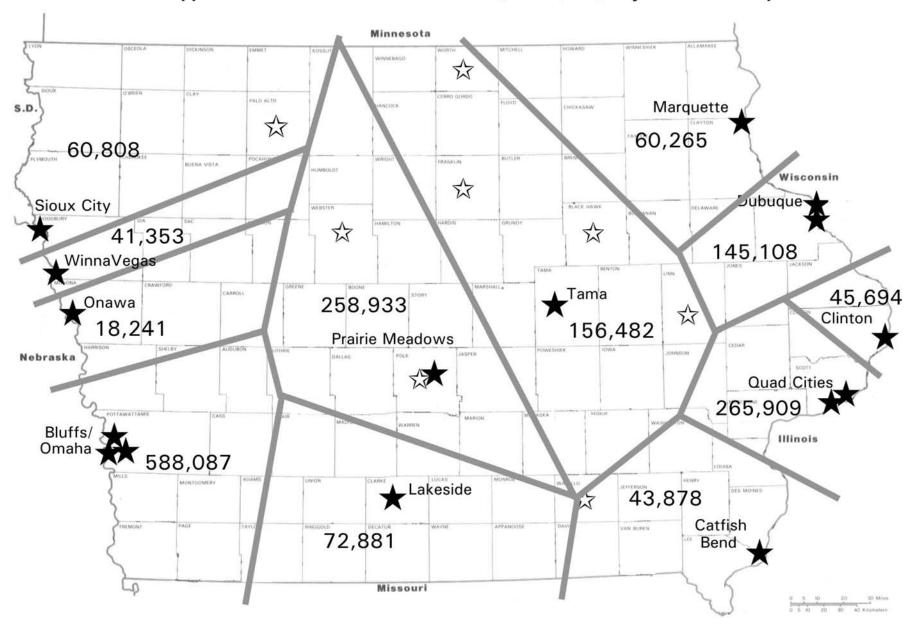


Exhibit 3-4: Slot Spending per Distance-Adjusted Adult (FY2003)

| | Casino Slot Revenues | Distance- Adjusted Adult | Slot Spending/ |
|------------------------|-------------------------|-----------------------------|-------------------|
| Market/Facilities | (\$000) | Population (1) | Adult |
| Marquette | \$35,967 | 60,265 | \$597 |
| Dubuque (2) | \$84,766 | 145,108 | \$584 |
| Clinton | \$26,262 | 45,694 | \$575 |
| Quad Cities (2) | \$151,545 | 265,909 | \$570 |
| Catfish Bend | \$24,730 | 43,878 | \$564 |
| Prairie Meadows | \$150,421 | 258,933 | \$581 |
| Lakeside | \$45,754 | 72,881 | \$628 |
| Bluffs/Omaha (3) | \$344,561 | 588,087 | \$586 |
| Sioux City | \$35,059 | 60,808 | \$577 |
| Subtotal | \$899,065 | 1,541,564 | \$583 |
| Tama (annualized rate) | \$xxx,xxx | 156,482 | \$xxx |
| Onawa | \$xx,xxx | 18,241 | \$xxx |
| Winnavegas | \$xx,xxx | 41,353 | \$xxx |
| Subtotal | \$138,923 | (2) 216,076 | \$643 |
| Total Slot Spending | | | |
| at Iowa Facilities | \$1,037,988 | 1,757,640 | \$591 |

⁽¹⁾ Also adjusted for income, urban/rural, casino size and "reach" effects.

⁽²⁾ Figures for Native American facilities are Cummings estimates; detail not shown.

Exhibit 3-5: Table Spending per Distance-Adjusted Adult (FY2003)

| Market/Facilities | Casino Table Revenues (\$000) | Distance- Adjusted Adult Population (1) | Table Spending/ Adult |
|------------------------|-------------------------------------|---|-----------------------------|
| Market admited | (φοσο) | 1 opulation (1) | Addit |
| Marquette | \$3,176 | 45,355 | \$70 |
| Dubuque (2) | \$6,275 | 103,454 | \$61 |
| Clinton | \$2,329 | 47,120 | \$49 |
| Quad Cities (2) | \$13,866 | 261,248 | \$53 |
| Catfish Bend | \$3,383 | 62,106 | \$54 |
| Prairie Meadows | \$0 | 0 | |
| Lakeside | \$9,552 | 109,374 | \$87 |
| Bluffs/Omaha (3) | \$36,607 | 553,904 | \$66 |
| Sioux City | \$5,736 | 82,619 | \$69 |
| Subtotal | \$80,924 | 1,265,180 | \$64 |
| Tama (annualized rate) | \$xx,xxx | 164,703 | \$xxx |
| Onawa | \$xx,xxx | 30,836 | \$xxx |
| Winnavegas | \$xx,xxx | 56,223 | \$xxx |
| Subtotal | \$22,659 (2) | 251,762 | \$90 |
| Total Table Spending | | | |
| at Iowa Facilities | \$103,583 | 1,516,942 | \$68 |

⁽¹⁾ Also adjusted for income, urban/rural, casino size and "reach" effects.

⁽²⁾ Figures for Native American facilities are Cummings estimates; detail not shown.

Exhibit 3-6: Iowa Spending Ratios Compared to Other Markets

(Slot+Table Spending Combined)

| Broader M | arkets (| 1) | Midwestern Marke | ts | Iowa Markets | | |
|--|----------|----------------|--|--|---|---|--|
| Mississippi+Lou New Jersey+De | | \$850 \$754 | | | | | |
| , | | • | Mt. Discount Misting | Фооо | Iowa Native Americans Lakeside | \$733 (est) \$715 | |
| Southern New E Colorado (not inc. Native A | | \$654 | Mt. Pleasant, Michigan Other Upstate Michigan 2) | \$682 \$667 | Marquette Iowa Average Bluffs/Omaha Sioux City | \$667 \$659 \$652 \$646 | |
| ` | | , | Boonville, MO Joliet, Illinois (2) Upstate Wisconsin | \$635 \$632 \$630 | Dubuque | \$645 | |
| | | | Chicago West (2) | \$626 | Clinton Quad Cities Catfish Bend | \$624 \$623 \$618 | |
| | | | Wisconsin Dells Michigan City, IN South Dakota VLTs(+) Detroit + Windsor (2) Caruthersville, MO | \$607 \$600 \$600 \$595 \$594 | | | |
| | | | East St Louis, IL Kansas City, MO/KS St Joseph, MO Hammond/Gary, IN Peoria, IL | \$584 \$578 \$577 \$577 \$576 | Prairie Meadows (2) (no table games) | \$581 | |
| | | | Cincinnati, OH/IN Mark Twain, MO Green Bay, WI St Louis, MO Rock Island, IL Louisville, KY/IN | \$572 \$568 \$562 \$558 \$547 \$510 | | | |
| Montana (slot/VLTs only) | (2) | \$497 | Milwaukee, WI (2) Evansville, IN | \$491 \$481 | | | |

⁽¹⁾ Nevada local markets would be off this scale, somewhere north of \$1000/adult.

⁽²⁾ Markets that are capacity-constrained, operating in temporary facilities, or under some other handicap.

Exhibit 3-7: Estimated Iowa Spending Per Adult at All (Midwestern) Gaming Facilities

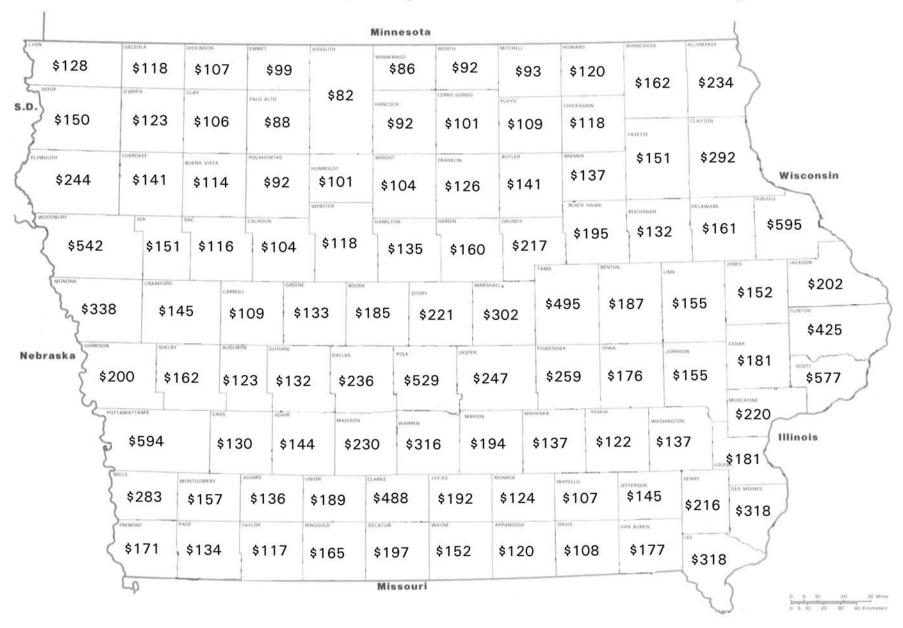


Exhibit 3-8: Estimated Total Annual Spending at All (Midwestern) Gaming Facilities (\$million)

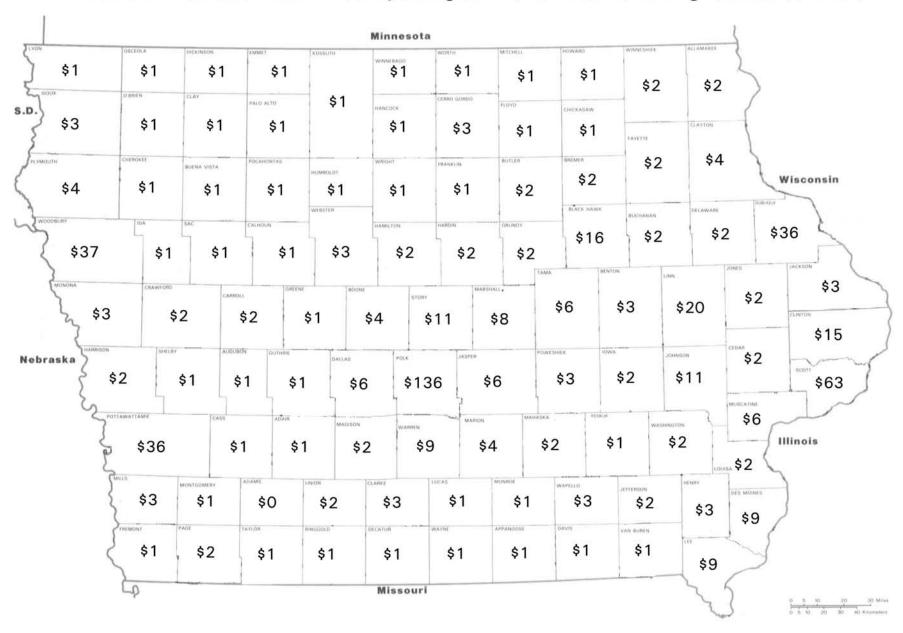


Exhibit 3-9: Iowa Facilities' Estimated Market Share of Iowans' Spending on Gaming

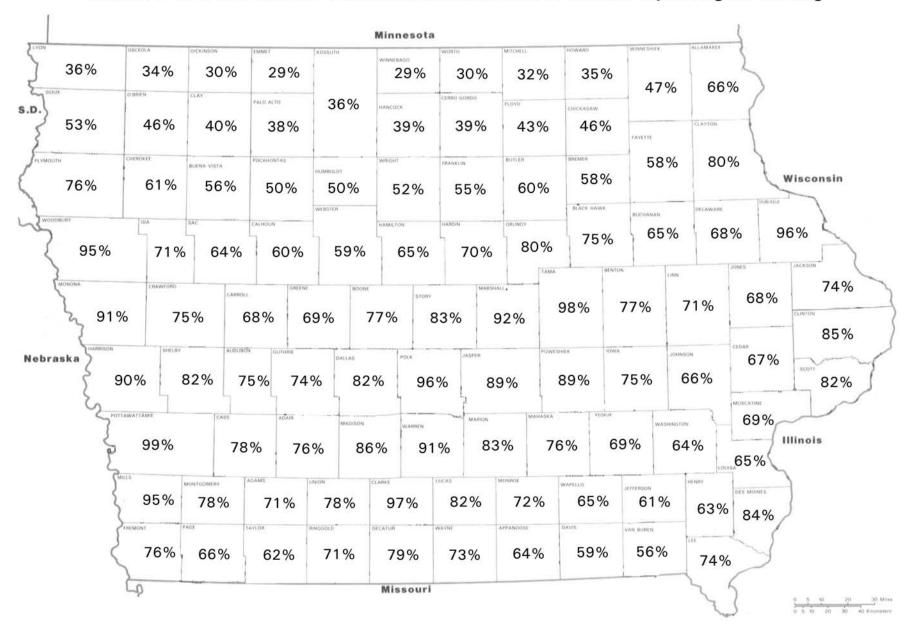


Exhibit 3-10: Iowa Casino Revenues and Spending in FY2003, Estimated by Source

(\$000)

| Market/Facilities | Spending by lowans | Revenues from Visito | Total Iowa rs Revenues | |
|-----------------------------------|--------------------|----------------------|---------------------------|-----|
| Marquette | \$10,832 | \$28,311 | \$39,143 | |
| Dubuque (2) | \$46,998 | \$44,043 | \$91,041 | |
| Clinton | \$10,976 | \$17,615 | \$28,591 | |
| Quad Cities (2) | \$69,906 | \$95,505 | \$165,411 | |
| Catfish Bend | \$14,583 | \$13,530 | \$28,113 | |
| Prairie Meadows | \$143,923 | \$6,498 | \$150,421 | |
| Lakeside | \$28,465 | \$26,841 | \$55,306 | |
| Bluffs/Omaha (3) | \$62,699 | \$318,469 | \$381,168 | |
| Sioux City | \$28,646 | \$12,149 | \$40,795 | |
| Subtotal | \$417,027 | \$562,962 | \$979,989 | |
| Tama | \$xx,xxx | \$xx,xxx | \$xxx,xxx | |
| Onawa | \$x,xxx | \$x,xxx | \$xx,xxx | |
| Winnavegas | \$xx,xxx | \$xx,xxx | \$xx,xxx | |
| Subtotal | \$95,878 | (1) \$65,704 | (1) \$161,582 | (1) |
| Total Revenues of Iowa Facilities | \$512,905 | \$628,666 | \$1,141,571 | |
| | ψο:=,σσσ | 402 0,000 | Ψ.,,σ. | |
| Iowans' Spending in Other States | \$91,295 | (2) | | |
| Total Spending by Iowans | \$604,200 | | | |

⁽¹⁾ Figures for Native American facilities are Cummings estimates; detail not shown.

⁽²⁾ Nearby states only; does not include Nevada or other destination resorts far afield.

Exhibit 4-1: Projections for Iowa Facilities Without Tama

(annualized rate, "as if" FY2003)

| Market/Facilities | Actual Casino Revenues (\$000) | Projected Casino Revenues (1) (\$000) | Dollar Change (\$000) | Percentage Change |
|--------------------|--------------------------------------|---|--------------------------|----------------------|
| Marquette | \$39,143 | \$42,232 | \$3,089 | 7.9% |
| Dubuque (2) | \$91,041 | \$98,019 | \$6,978 | 7.7% |
| Clinton | \$28,591 | \$29,712 | \$1,121 | 3.9% |
| Quad Cities (2) | \$165,411 | \$172,945 | \$7,534 | 4.6% |
| Catfish Bend | \$28,113 | \$29,809 | \$1,696 | 6.0% |
| Prairie Meadows | \$150,421 | \$168,633 | \$18,212 | 12.1% |
| Lakeside | \$55,306 | \$62,301 | \$6,995 | 12.6% |
| Bluffs/Omaha (3) | \$381,168 | \$385,528 | \$4,360 | 1.1% |
| Sioux City | \$40,795 | \$41,386 | \$591 | 1.4% |
| Subtotal | \$979,989 | \$1,030,565 | \$50,576 | 5.2% |
| Tama | \$xxx,xxx | \$0 | (\$xxx,xxx) | -100.0% |
| Onawa | \$xx,xxx | \$xx,xxx | \$xxx | 4.2% |
| Winnavegas | \$xx,xxx | \$xx,xxx | \$xxx | 3.3% |
| Subtotal | \$161,582 (est) | \$xx,xxx | (\$xxx,xxx) | -xx.x% |
| Total Revenues | | | | |
| of Iowa Facilities | \$1,141,571 | \$1,xxx,xxx | (\$xx,xxx) | -x.x% |

⁽¹⁾ Assuming Tama facility closed for the entire year..

Exhibit 4-2: Comparison of Actual vs Projected Changes in Casino Revenues (Summer 2002, with Tama, vs Summer 2003, without)

| | Casino Revenues Jun-Jul-Aug 2002 | Casino Revenues Jun-Jul-Aug 2003 | Pe | ercentage Change Net of 3% | es: |
|-------------------|-------------------------------------|-------------------------------------|---------|-------------------------------|-----------|
| Market/Facilities | (\$000) | (\$000) | Actual | Normal Growth | Predicted |
| Marquette | \$10,253 | \$11,524 | 12.4% | 9.1% | 7.9% |
| Dubuque (2) | \$23,510 | \$26,927 | 14.5% | 11.2% (1) | 7.7% |
| Clinton | \$7,318 | \$7,224 | -1.3% | -4.2% (1) | 3.9% |
| Quad Cities (2) | \$41,283 | \$46,421 | 12.4% | 9.2% (1) | 4.6% |
| Catfish Bend | \$6,782 | \$7,294 | 7.5% | 4.4% | 6.0% |
| Prairie Meadows | \$38,455 | \$43,192 | 12.3% | 9.0% | 12.1% |
| Lakeside | \$13,444 | \$15,557 | 15.7% | 12.3% | 12.6% |
| Bluffs/Omaha (3) | \$97,315 | \$100,112 | 2.9% | -0.1% | 1.1% |
| Sioux City | \$9,897 | \$10,703 | 8.1% | 5.0% | 1.4% |
| Subtotal | \$248,257 | \$268,954 | 8.3% | 5.2% | 5.2% |
| Tama | \$xx,xxx | \$0 | -100.0% | | -100.0% |
| Onawa | \$x,xxx | \$x,xxx | | | 4.2% |
| Winnavegas | \$x,xxx | \$x,xxx | | | 3.3% |

⁽¹⁾ I suspect that the Dubuque and Quad City facilities gained market share from Clinton and Illinois.

Exhibit 4-3: The "Distance" Factors Currently at Work (Percentage vs. "If Nearby")

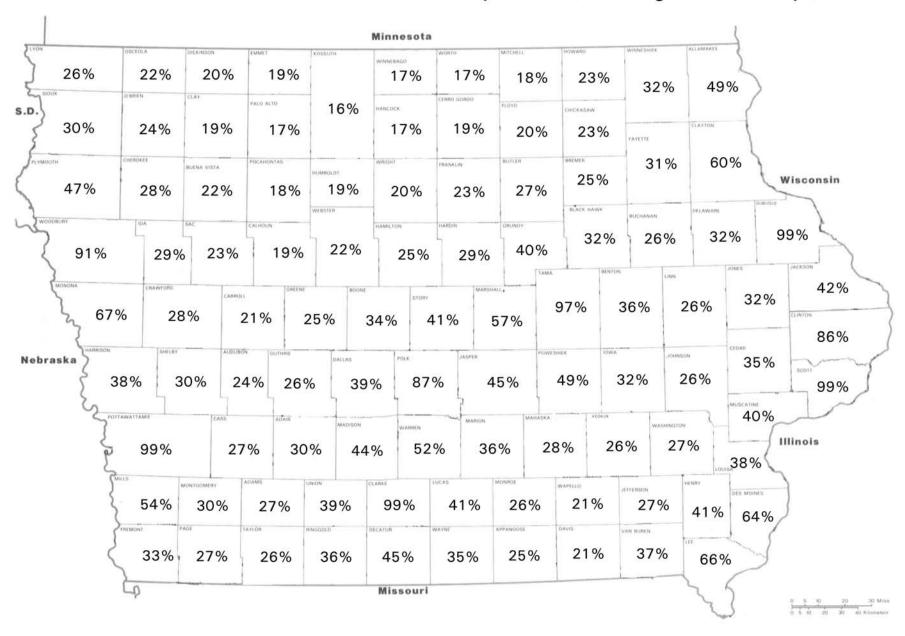


Exhibit 4-4: Projections for Iowa Spending with a Casino in Every County (\$million)

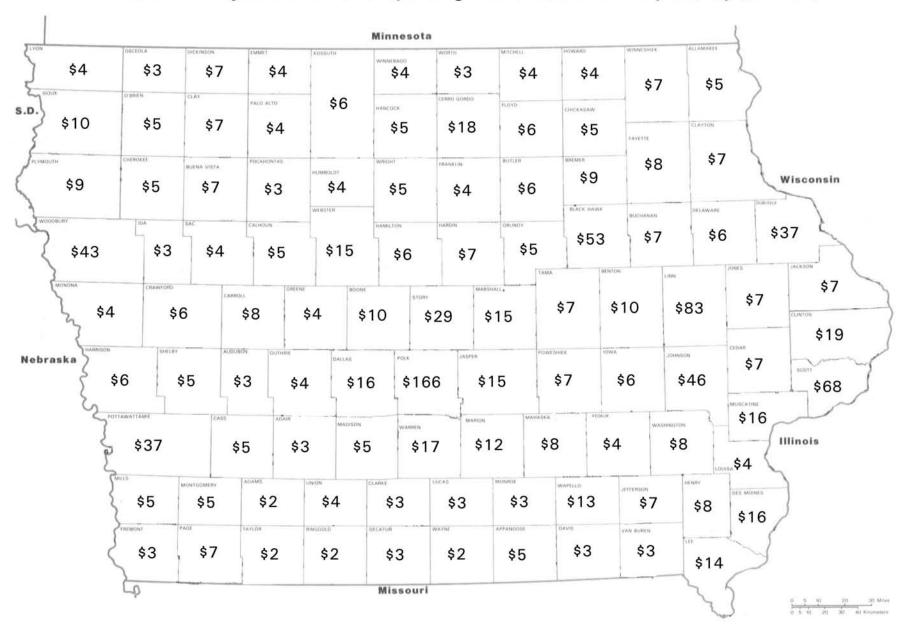


Exhibit 4-5: Projected Increase in Iowa's Spending with a Casino in Every County (\$million)

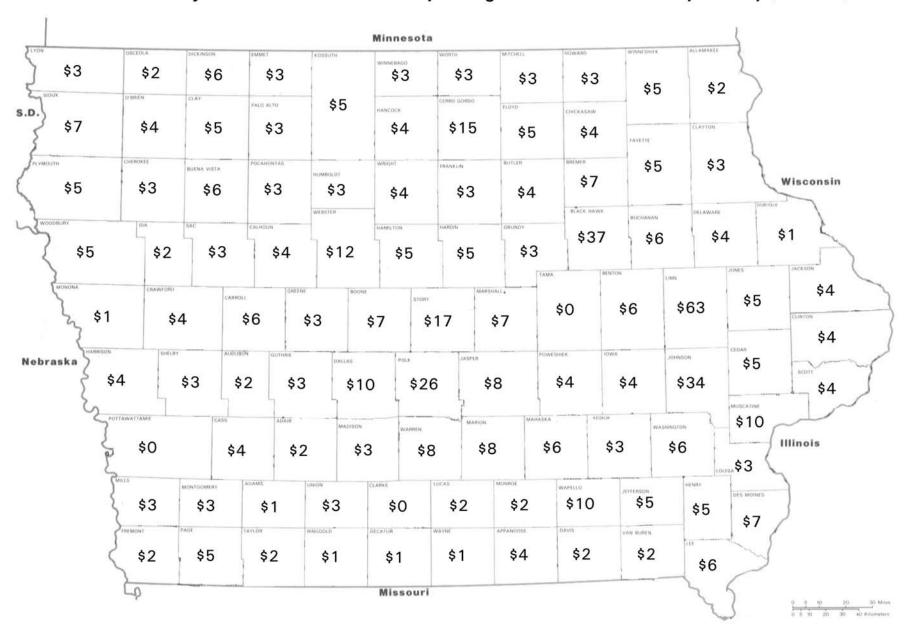


Exhibit 4-6: Projection for Iowa Revenues with a Casino in Every County (\$000, as if in FY2003)

| Current spending by Iowans at Iowa casino facilities (from Exhibit 1) | \$512,905 |
|---|-------------|
| Projected increase from new casinos (assumes ultimate spending per adult of at least \$620-640/year) (1) | \$561,607 |
| Projected increase from existing markets (from those currently below lowa standards of \$620-\$640/adult/year) | \$9,719 |
| Projected increase due to reduction in visits to casinos in other states (figure from Exhibit 1 assumed to be reduced by 50%) | \$45,648 |
| Subtotal spending by Iowans at Iowa casinos | \$1,129,879 |
| Add: current spending by visitors from other states | \$628,666 |
| Plus: additional revenues from new visitors (rough estimate @ 10%) | \$62,867 |
| Projected total lowa casino revenues (includes Tama, Onawa & Sloan) | \$1,821,411 |
| Less: share assumed to go to Native American Facilities (figure from Exhibit 1 assumed to be reduced by 50%) | (\$80,791) |
| Final Total: Casino revenues available for state and local taxation | \$1,740,620 |

^{(1) \$620/}adult in most counties, \$640/adult in major urban areas, modulated by income and rural effects.

Exhibit 4-7: Projections for New Iowa Facilities/Impacts: Black Hawk County (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | (1200 slots, 24 tables) | \$71,316 | \$71,316 | |
| Linn County | \$0 | \$0 | \$0 | |
| Wapello County | \$0 | \$0 | \$0 | |
| Polk County | \$0 | \$0 | \$0 | |
| Palo Alto County | \$0 | \$0 | \$0 | |
| Webster County | \$0 | \$0 | \$0 | |
| Franklin County | \$0 | \$0 | \$0 | |
| Worth County | \$0 | \$0 | \$0 | |
| Marquette | \$39,143 | \$38,079 | (\$1,064) | -2.7% |
| Dubuque (2) | \$91,041 | \$89,745 | (\$1,296) | -1.4% |
| Clinton | \$28,591 | \$28,327 | (\$264) | -0.9% |
| Quad Cities (2) | \$165,411 | \$164,327 | (\$1,084) | -0.7% |
| Catfish Bend | \$28,113 | \$27,827 | (\$286) | -1.0% |
| Prairie Meadows | \$150,421 | \$148,038 | (\$2,383) | -1.6% |
| Lakeside | \$55,306 | \$54,228 | (\$1,078) | -1.9% |
| Bluffs/Omaha (3) | \$381,168 | \$380,549 | (\$619) | -0.2% |
| Sioux City | \$40,795 | \$40,725 | (\$70) | -0.2% |
| Subtotal | \$979,989 | \$1,043,163 | \$63,174 | 6.4% |
| Tama | \$xxx,xxx | \$xxx,xxx | (\$11,408) | -x.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$89) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$149) | -x.x% |
| Subtotal | \$161,582 (est) | \$149,936 | (\$11,646) | -7.2% |
| Grand Total | \$1,141,571 | \$1,193,098 | \$51,528 | 4.5% |

Exhibit 4-8: Projections for New Iowa Facilities/Impacts: Linn County (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | \$0 | \$0 | \$0 | |
| Linn County | (1200 slots, 24 tables) | \$105,071 | \$105,071 | |
| Wapello County | \$0 | \$0 | \$0 | |
| Polk County | \$0 | \$0 | \$0 | |
| Palo Alto County | \$0 | \$0 | \$0 | |
| Webster County | \$0 | \$0 | \$0 | |
| Franklin County | \$0 | \$0 | \$0 | |
| Worth County | \$0 | \$0 | \$0 | |
| Marquette | \$39,143 | \$38,000 | (\$1,143) | -2.9% |
| Dubuque (2) | \$91,041 | \$88,456 | (\$2,585) | -2.8% |
| Clinton | \$28,591 | \$27,864 | (\$727) | -2.5% |
| Quad Cities (2) | \$165,411 | \$162,175 | (\$3,236) | -2.0% |
| Catfish Bend | \$28,113 | \$27,249 | (\$864) | -3.1% |
| Prairie Meadows | \$150,421 | \$148,769 | (\$1,652) | -1.1% |
| Lakeside | \$55,306 | \$54,282 | (\$1,024) | -1.9% |
| Bluffs/Omaha (3) | \$381,168 | \$380,677 | (\$491) | -0.1% |
| Sioux City | \$40,795 | \$40,752 | (\$43) | -0.1% |
| Subtotal | \$979,989 | \$1,073,295 | \$93,306 | 9.5% |
| Tama | \$xxx,xxx | \$xxx,xxx | (\$9,641) | -x.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$60) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$99) | -x.x% |
| Subtotal | \$161,582 (est) | \$151,781 | (\$9,801) | -6.1% |
| Grand Total | \$1,141,571 | \$1,225,076 | \$83,505 | 7.3% |

Exhibit 4-9: Projections for New Iowa Facilities/Impacts: Wapello County (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | \$0 | \$0 | \$0 | |
| Linn County | \$0 | \$0 | \$0 | |
| Wapello County | (600 slots, 12 tables) | \$25,184 | \$25,184 | |
| Polk County | \$0 | \$0 | \$0 | |
| Palo Alto County | \$0 | \$0 | \$0 | |
| Webster County | \$0 | \$0 | \$0 | |
| Franklin County | \$0 | \$0 | \$0 | |
| Worth County | \$0 | \$0 | \$0 | |
| Marquette | \$39,143 | \$38,999 | (\$144) | -0.4% |
| Dubuque (2) | \$91,041 | \$90,774 | (\$267) | -0.3% |
| Clinton | \$28,591 | \$28,487 | (\$104) | -0.4% |
| Quad Cities (2) | \$165,411 | \$164,714 | (\$697) | -0.4% |
| Catfish Bend | \$28,113 | \$27,436 | (\$677) | -2.4% |
| Prairie Meadows | \$150,421 | \$149,136 | (\$1,285) | -0.9% |
| Lakeside | \$55,306 | \$54,633 | (\$673) | -1.2% |
| Bluffs/Omaha (3) | \$381,168 | \$380,908 | (\$260) | -0.1% |
| Sioux City | \$40,795 | \$40,776 | (\$19) | 0.0% |
| Subtotal | \$979,989 | \$1,001,047 | \$21,058 | 2.1% |
| Tama | \$xxx,xxx | \$xxx,xxx | (\$1,687) | -x.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$25) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$41) | -x.x% |
| Subtotal | \$161,582 (est) | \$159,827 | (\$1,754) | -1.1% |
| Grand Total | \$1,141,571 | \$1,160,875 | \$19,304 | 1.7% |

Exhibit 4-10: Projections for New Iowa Facilities/Impacts: Polk County (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | \$0 | \$0 | \$0 | |
| Linn County | \$0 | \$0 | \$0 | |
| Wapello County | \$0 | \$0 | \$0 | |
| Polk County | (1200 slots, 24 tables) | \$134,663 | \$134,663 | |
| Palo Alto County | \$0 | \$0 | \$0 | |
| Webster County | \$0 | \$0 | \$0 | |
| Franklin County | \$0 | \$0 | \$0 | |
| Worth County | \$0 | \$0 | \$0 | |
| Marquette | \$39,143 | \$38,587 | (\$556) | -1.4% |
| Dubuque (2) | \$91,041 | \$90,737 | (\$304) | -0.3% |
| Clinton | \$28,591 | \$28,381 | (\$210) | -0.7% |
| Quad Cities (2) | \$165,411 | \$164,828 | (\$583) | -0.4% |
| Catfish Bend | \$28,113 | \$27,643 | (\$470) | -1.7% |
| Prairie Meadows | \$150,421 | \$90,189 | (\$60,232) | -40.0% |
| Lakeside | \$55,306 | \$45,665 | (\$9,641) | -17.4% |
| Bluffs/Omaha (3) | \$381,168 | \$377,646 | (\$3,522) | -0.9% |
| Sioux City | \$40,795 | \$40,375 | (\$420) | -1.0% |
| Subtotal | \$979,989 | \$1,038,713 | \$58,724 | 6.0% |
| Tama | \$xxx,xxx | \$xxx,xxx | (\$9,071) | -x.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$405) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$700) | -x.x% |
| Subtotal | \$161,582 (est) | \$151,406 | (\$10,175) | -6.3% |
| Grand Total | \$1,141,571 | \$1,190,119 | \$48,548 | 4.3% |

Exhibit 4-11: Projections for New Iowa Facilities/Impacts: Palo Alto County (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | \$0 | \$0 | \$0 | |
| Linn County | \$0 | \$0 | \$0 | |
| Wapello County | \$0 | \$0 | \$0 | |
| Polk County | \$0 | \$0 | \$0 | |
| Palo Alto County | (600 slots, 12 tables) | \$18,561 | \$18,561 | |
| Webster County | \$0 | \$0 | \$0 | |
| Franklin County | \$0 | \$0 | \$0 | |
| Worth County | \$0 | \$0 | \$0 | |
| Marquette | \$39,143 | \$39,088 | (\$55) | -0.1% |
| Dubuque (2) | \$91,041 | \$90,976 | (\$65) | -0.1% |
| Clinton | \$28,591 | \$28,570 | (\$21) | -0.1% |
| Quad Cities (2) | \$165,411 | \$165,334 | (\$77) | 0.0% |
| Catfish Bend | \$28,113 | \$28,078 | (\$35) | -0.1% |
| Prairie Meadows | \$150,421 | \$150,058 | (\$363) | -0.2% |
| Lakeside | \$55,306 | \$55,191 | (\$115) | -0.2% |
| Bluffs/Omaha (3) | \$381,168 | \$380,759 | (\$409) | -0.1% |
| Sioux City | \$40,795 | \$40,550 | (\$245) | -0.6% |
| Subtotal | \$979,989 | \$997,164 | \$17,175 | 1.8% |
| Tama | \$xxx,xxx | \$xxx,xxx | (\$273) | -x.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$46) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$134) | -x.x% |
| Subtotal | \$161,582 (est) | \$161,128 | (\$453) | -0.3% |
| Grand Total | \$1,141,571 | \$1,158,293 | \$16,722 | 1.5% |

Exhibit 4-12: Projections for New Iowa Facilities/Impacts: Webster County (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | \$0 | \$0 | \$0 | |
| Linn County | \$0 | \$0 | \$0 | |
| Wapello County | \$0 | \$0 | \$0 | |
| Polk County | \$0 | \$0 | \$0 | |
| Palo Alto County | \$0 | \$0 | \$0 | |
| Webster County | (600 slots, 12 tables) | \$28,377 | \$28,377 | |
| Franklin County | \$0 | \$0 | \$0 | |
| Worth County | \$0 | \$0 | \$0 | |
| Marquette | \$39,143 | \$39,025 | (\$118) | -0.3% |
| Dubuque (2) | \$91,041 | \$90,908 | (\$133) | -0.1% |
| Clinton | \$28,591 | \$28,545 | (\$46) | -0.2% |
| Quad Cities (2) | \$165,411 | \$165,239 | (\$172) | -0.1% |
| Catfish Bend | \$28,113 | \$28,020 | (\$93) | -0.3% |
| Prairie Meadows | \$150,421 | \$148,811 | (\$1,610) | -1.1% |
| Lakeside | \$55,306 | \$54,792 | (\$514) | -0.9% |
| Bluffs/Omaha (3) | \$381,168 | \$380,480 | (\$688) | -0.2% |
| Sioux City | \$40,795 | \$40,597 | (\$198) | -0.5% |
| Subtotal | \$979,989 | \$1,004,794 | \$24,805 | 2.5% |
| Tama | \$xxx,xxx | \$xxx,xxx | (\$1,033) | -x.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$70) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$159) | -x.x% |
| Subtotal | \$161,582 (est) | \$160,319 | (\$1,262) | -0.8% |
| Grand Total | \$1,141,571 | \$1,165,113 | \$23,543 | 2.1% |

Exhibit 4-13: Projections for New Iowa Facilities/Impacts: Franklin County (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | \$0 | \$0 | \$0 | |
| Linn County | \$0 | \$0 | \$0 | |
| Wapello County | \$0 | \$0 | \$0 | |
| Polk County | \$0 | \$0 | \$0 | |
| Palo Alto County | \$0 | \$0 | \$0 | |
| Webster County | \$0 | \$0 | \$0 | |
| Franklin County | (600 slots, 12 tables) | \$23,242 | \$23,242 | |
| Worth County | \$0 | \$0 | \$0 | |
| Marquette | \$39,143 | \$39,007 | (\$136) | -0.3% |
| Dubuque (2) | \$91,041 | \$90,828 | (\$213) | -0.2% |
| Clinton | \$28,591 | \$28,513 | (\$78) | -0.3% |
| Quad Cities (2) | \$165,411 | \$165,145 | (\$266) | -0.2% |
| Catfish Bend | \$28,113 | \$27,996 | (\$117) | -0.4% |
| Prairie Meadows | \$150,421 | \$149,526 | (\$895) | -0.6% |
| Lakeside | \$55,306 | \$55,007 | (\$299) | -0.5% |
| Bluffs/Omaha (3) | \$381,168 | \$380,884 | (\$284) | -0.1% |
| Sioux City | \$40,795 | \$40,705 | (\$90) | -0.2% |
| Subtotal | \$979,989 | \$1,000,854 | \$20,865 | 2.1% |
| Tama | \$xxx,xxx | \$xxx,xxx | (\$1,267) | -x.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$26) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$63) | -x.x% |
| Subtotal | \$161,582 (est) | \$160,226 | (\$1,356) | -0.8% |
| Grand Total | \$1,141,571 | \$1,161,080 | \$19,509 | 1.7% |

Exhibit 4-14: Projections for New Iowa Facilities/Impacts: Worth County (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change | |
|-------------------|--|---|--------------------------|----------------------|--|
| Black Hawk County | \$0 | \$0 | \$0 | | |
| Linn County | \$0 | \$0 | \$0 | | |
| Wapello County | \$0 | \$0 | \$0 | | |
| Polk County | \$0 | \$0 | \$0 | | |
| Palo Alto County | \$0 | \$0 | \$0 | | |
| Webster County | \$0 | \$0 | \$0 | | |
| Franklin County | \$0 | \$0 | \$0 | | |
| Worth County | (600 slots, 12 tables) | \$26,347 | \$26,347 | | |
| Marquette | \$39,143 | \$39,049 | (\$94) | -0.2% | |
| Dubuque (2) | \$91,041 | \$90,890 | (\$151) | -0.2% | |
| Clinton | \$28,591 | \$28,539 | (\$52) | -0.2% | |
| Quad Cities (2) | \$165,411 | \$165,242 | (\$169) | -0.1% | |
| Catfish Bend | \$28,113 | \$28,049 | (\$64) | -0.2% | |
| Prairie Meadows | \$150,421 | \$150,085 | (\$336) | -0.2% | |
| Lakeside | \$55,306 | \$55,204 | (\$102) | -0.2% | |
| Bluffs/Omaha (3) | \$381,168 | \$381,020 | (\$148) | 0.0% | |
| Sioux City | \$40,795 | \$40,715 | (\$80) | -0.2% | |
| Subtotal | \$979,989 | \$1,005,141 | \$25,152 | 2.6% | |
| Tama | \$xxx,xxx | \$xxx,xxx | (\$422) | -x.x% | |
| Onawa | \$xx,xxx | \$xx,xxx | (\$17) | -x.x% | |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$47) | -x.x% | |
| Subtotal | \$161,582 (est) | \$161,096 | (\$486) | -0.3% | |
| Grand Total | \$1,141,571 | \$1,166,236 | \$24,665 | 2.2% | |

Exhibit 4-15: Projections for New Iowa Facilities: Black Hawk + Linn Counties (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | (1200 slots, 24 tables) | \$68,023 | \$68,023 | |
| Linn County | (1200 slots, 24 tables) | \$101,589 | \$101,589 | |
| Wapello County | \$0 | \$0 | \$0 | |
| Polk County | \$0 | \$0 | \$0 | |
| Palo Alto County | \$0 | \$0 | \$0 | |
| Webster County | \$0 | \$0 | \$0 | |
| Franklin County | \$0 | \$0 | \$0 | |
| Worth County | \$0 | \$0 | \$0 | |
| Marquette | \$39,143 | \$37,130 | (\$2,013) | -5.1% |
| Dubuque (2) | \$91,041 | \$87,509 | (\$3,532) | -3.9% |
| Clinton | \$28,591 | \$27,673 | (\$918) | -3.2% |
| Quad Cities (2) | \$165,411 | \$161,459 | (\$3,952) | -2.4% |
| Catfish Bend | \$28,113 | \$27,033 | (\$1,080) | -3.8% |
| Prairie Meadows | \$150,421 | \$146,631 | (\$3,790) | -2.5% |
| Lakeside | \$55,306 | \$53,381 | (\$1,925) | -3.5% |
| Bluffs/Omaha (3) | \$381,168 | \$380,161 | (\$1,007) | -0.3% |
| Sioux City | \$40,795 | \$40,691 | (\$104) | -0.3% |
| Subtotal | \$979,989 | \$1,131,282 | \$151,293 | 15.4% |
| Tama | \$xxx,xxx | \$xxx,xxx | (\$18,304) | -xx.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$136) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$226) | -x.x% |
| Subtotal | \$161,582 (est) | \$142,916 | (\$18,666) | -11.6% |
| Grand Total | \$1,141,571 | \$1,274,197 | \$132,627 | 11.6% |

Exhibit 4-16: Projections for New Iowa Facilities/Impacts: All Eight Counties (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | (1200 slots, 24 tables) | \$64,683 | \$64,683 | |
| Linn County | (1200 slots, 24 tables) | \$98,755 | \$98,755 | |
| Wapello County | (600 slots, 12 tables) | \$22,206 | \$22,206 | |
| Polk County | (1200 slots, 24 tables) | \$129,947 | \$129,947 | |
| Palo Alto County | (600 slots, 12 tables) | \$16,447 | \$16,447 | |
| Webster County | (600 slots, 12 tables) | \$24,409 | \$24,409 | |
| Franklin County | (600 slots, 12 tables) | \$18,672 | \$18,672 | |
| Worth County | (600 slots, 12 tables) | \$22,295 | \$22,295 | |
| Marquette | \$39,143 | \$36,077 | (\$3,066) | -7.8% |
| Dubuque (2) | \$91,041 | \$86,632 | (\$4,409) | -4.8% |
| Clinton | \$28,591 | \$27,260 | (\$1,331) | -4.7% |
| Quad Cities (2) | \$165,411 | \$159,986 | (\$5,425) | -3.3% |
| Catfish Bend | \$28,113 | \$25,824 | (\$2,289) | -8.1% |
| Prairie Meadows | \$150,421 | \$86,043 | (\$64,378) | -42.8% |
| Lakeside | \$55,306 | \$43,216 | (\$12,090) | -21.9% |
| Bluffs/Omaha (3) | \$381,168 | \$374,602 | (\$6,566) | -1.7% |
| Sioux City | \$40,795 | \$39,549 | (\$1,246) | -3.1% |
| Subtotal | \$979,989 | \$1,276,605 | \$296,616 | 30.3% |
| Tama | \$xxx,xxx | \$xx,xxx | (\$28,189) | -xx.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$842) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$1,577) | -x.x% |
| Subtotal | \$161,582 (est) | \$130,975 | (\$30,607) | -18.9% |
| Grand Total | \$1,141,571 | \$1,407,580 | \$266,009 | 23.3% |

Exhibit 4-17: Projections for New Iowa Facilities/Impacts: All but Polk County (\$000, as if in FY2003)

| Market/Facilities | Actual Casino Revenues in FY03 (\$000) | Projected Casino Revenues (\$000) | Dollar Change (\$000) | Percentage Change |
|-------------------|--|---|--------------------------|----------------------|
| Black Hawk County | (1200 slots, 24 tables) | \$66,040 | \$66,040 | |
| Linn County | (1200 slots, 24 tables) | \$99,809 | \$99,809 | |
| Wapello County | (600 slots, 12 tables) | \$23,266 | \$23,266 | |
| Polk County | \$0 | \$0 | \$0 | |
| Palo Alto County | (600 slots, 12 tables) | \$16,974 | \$16,974 | |
| Webster County | (600 slots, 12 tables) | \$25,849 | \$25,849 | |
| Franklin County | (600 slots, 12 tables) | \$19,541 | \$19,541 | |
| Worth County | (600 slots, 12 tables) | \$22,804 | \$22,804 | |
| Marquette | \$39,143 | \$36,471 | (\$2,672) | -6.8% |
| Dubuque (2) | \$91,041 | \$86,773 | (\$4,268) | -4.7% |
| Clinton | \$28,591 | \$27,421 | (\$1,170) | -4.1% |
| Quad Cities (2) | \$165,411 | \$160,356 | (\$5,055) | -3.1% |
| Catfish Bend | \$28,113 | \$26,188 | (\$1,925) | -6.8% |
| Prairie Meadows | \$150,421 | \$142,018 | (\$8,403) | -5.6% |
| Lakeside | \$55,306 | \$51,549 | (\$3,757) | -6.8% |
| Bluffs/Omaha (3) | \$381,168 | \$377,651 | (\$3,517) | -0.9% |
| Sioux City | \$40,795 | \$39,915 | (\$880) | -2.2% |
| Subtotal | \$979,989 | \$1,222,627 | \$242,638 | 24.8% |
| Tama | \$xxx,xxx | \$xx,xxx | (\$21,499) | -xx.x% |
| Onawa | \$xx,xxx | \$xx,xxx | (\$502) | -x.x% |
| Winnavegas | \$xx,xxx | \$xx,xxx | (\$988) | -x.x% |
| Subtotal | \$161,582 (est) | \$138,593 | (\$22,989) | -14.2% |
| Grand Total | \$1,141,571 | \$1,361,220 | \$219,649 | 19.2% |

Exhibit 4-18: Summary of Projections

| | | Net Gain in | |
|-------------------------------------|-----------------------|------------------|--|
| Exhibit | Gross Revenues | Taxable Revenues | Major Dollar Impacts on: |
| 4-7 Black Hawk County (Waterloo) | \$71,316 | \$63,174 | Prairie Meadows -\$2,383 (also MRQ, DBQ, QC, Lkside) |
| 4-8 Linn County (Cedar Rapids) | \$105,071 | \$93,306 | Quad Cities -\$3,236 (also MRQ, DBQ, PRM, Lkside) |
| 4-9 Wapello County (Ottumwa) | \$25,184 | \$21,058 | Prairie Meadows -\$1,285 |
| 4-10 Polk County (Des Moines) | \$134,663 | \$58,724 | Prairie Meadows -\$60,232 Lakeside -\$9,641 |
| 4-11 Palo Alto County | \$18,561 | \$17,175 | none over \$1 million |
| 4-12 Webster County | \$28,377 | \$24,805 | Prairie Meadows -\$1,610 |
| 4-13 Franklin County | \$23,242 | \$20,865 | none over \$1 million |
| 4-14 Worth County | \$26,347 | \$25,152 | none over \$1 million |
| 4-15 Black Hawk + Linn | \$169,612 | \$151,293 | Quad Cities -\$3,952 (also all in E & Central Iowa) |
| 4-16 All of the above | \$397,414 | \$296,616 | Prairie Meadows -\$64,378 (lesser impacts on all others) |
| 4-17 All but Polk County | \$274,284 | \$242,638 | Prairie Meadows -\$8,403 (lesser impacts on all others) |